

• NEVADA continued •

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- Chairman
Paul Anderson, Pilot Thomas Logistics

Washoe County Regional Emergency Operations - Member

Lawrence Waugh, Energy Logistics & Solutions

State Board to Review Claims - Member

John Saxon, Pilot Thomas Logistics

• NEW MEXICO •

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UTAH STATE APPOINTMENTS

Underground Storage Tank Advisory Taskforce - Member
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• WASHINGTON •

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Whitley Fuel, Okanogan

Aaron Wilcox
Wilcox & Flegel Oil Co, Longview



2017-18 HAPPY HOLIDAYS

WPMA CEO's Message



WPMA CEO,
Gene Inglesby

Our Great Members ...

This year has been a very good year for the Petroleum Associations. All our states are doing well. A few of the states have had changes, and change has been good. The WPMA Staff is intact and well-seasoned for the association. We have been attending many shows this year. The NACS show was a great show for WPMA, where we networked with many of our exhibitors, and met new ones. I recently attended the second largest trade show in the world - "SEMA." The SEMA show is the premier automotive specialty products trade event in the world, with unbelievable booths, attendance, educational events, and exhibit coordination. I will be attending the CA Technologies Show in a few days and will be looking to gain additional ideas to help grow the *WPMAEXPO*, and make the show more exciting and interesting for all in attendance.

One thing about Conventions and Trade Shows - they are all structured very similarly from the beginning to the end. One difference is the events in between the speakers, educational sessions, receptions, food functions and meetings. These are the areas WPMA is exploring to see what we can do to make the *WPMAEXPO* more user friendly, useful, and educational, with some real take home value. Yes, and we are also trying to make it fun and entertaining. We hope to see you all at the *WPMAEXPO*, **February 20-22, 2018**.

In this end of the year article I must state how thankful I am for the blessings we have - the past successes, our current challenges which help us to be stronger, the present opportunities and the future rewards we all seek. The closing of a year is a great time to structure our plans for the upcoming year, to meet our goals or simply redefine them to meet our needs, so we can get the most out of life.

I think challenges are opportunities to grow, and we should be thankful we have them, so we don't become too complacent, letting life pass us by. Life is a journey to enjoy with no defined destination but the one we envision. Too many times we focus on the result (which is important because it meets our goals), but we tend to look back at the end and wonder how we got here, and how we missed out on the journey.

As the year ends, our thoughts turn to those who have made our progress possible. At WPMA, the progress we have made this past year has come through the support of our great members. I have never seen an industry with such fierce competition, yet with such camaraderie between individuals as I have seen in the petroleum industry. Quite simply, WPMA members make the difference in our level of success. We may have a great trade show, we may have been successful in our lobbying efforts, and have grown our membership, but without members willing to give countless hours of service the association would not be a success.

As I reflect on the past year, I hope we can all say that we are better off now than we were a year ago. The WPMA staff and I wish to express our appreciation for your goodwill, the very foundation of business success. In the spirit of friendship, we send you our hope for a continuing positive business relationship, and our best wishes for a pleasant holiday season.

