

Thank You **WPMA CONVENTION SPONSORS!**



2014 WPMA CONVENTION AND CONVENIENCE STORE EXPO A SUCCESS

February 18-20, WPMA hosted their annual convention and trade show exhibition at The Mirage in Las Vegas. The convention was very well attended and we had the pleasure of associating with many WPMA members and exhibitors. From our informative workshops to our outstanding keynote speaker, Mike Walsh and our exceptional trade show, it was fun, educational, and very rewarding for all who attended. Our management session speakers were very enlightening. The WPMA annual convention is especially rewarding for our organization, as it is a time we can all come together, renew friendships and gain information that will help make our business more successful. We want to thank each of you for your participation in our convention.

WPMA would like to extend a special thank you to each of those who donated or purchased items from our silent auction and/or played golf in the WPMA Scholarship Open. All of the money raised at these events goes directly to our Scholarship Foundation, to fund the scholarships that we award each year. Once again, thanks to each of you for making our convention such a great success. Without you we couldn't do it.

SCHOLARSHIP DEADLINE – MARCH 1ST

The time is fast approaching when the WPMA scholarship recipients for 2014 will be selected. March 1, 2014 is the cut-off date for applications to be postmarked and mailed to the WPMA office. Usually, there are less than 20 applicants for each WPMA state scholarship and the associate member scholarship, which makes the chances of receiving a scholarship very good. Applicants must be graduating high school seniors, and the son or daughter of a full-time employee of a WPMA member or associate member company. Applicant qualification information and the scholarship applications and are available to download at <http://www.wpma.com/pdf/scholarship/SF14-Application-091713.pdf>.

Scholarship applications are also available from the WPMA office by e-mailing kathym@wpma.com and requesting an application. As a reminder, the WPMA scholarships pay \$500 per semester for up to eight semesters to the recipients, for a total of \$4,000. Employers, please remind your employees to request or download an application right away, and give their students a chance for some extra financial help in college!

WPMA SCHOLARSHIP FOUNDATION ANNOUNCES RAFFLE WINNERS!

The WPMA Scholarship Foundation would like to announce the winners of the two raffles that were held at the 2014 WPMA Convention. Carlos Evans from Maui Oil in Kihei, Hawaii was the lucky winner of the NCAA Final Four Raffle Package. His package includes tickets for two to the 2014 NCAA semi-final and championship games, to be held April 5th and 7th at AT&T Stadium in Arlington, Texas, hotel accommodations for four nights, and \$2,000 spending cash. Congratulations to Carlos – we hope he has an outstanding trip to Texas!

The winner of the second raffle, for \$1,000 in American Express Gift cards, was Greg Tabish of Great Western Petroleum in Missoula, Montana. Our congratulations to Greg for winning the gift cards!

We wish to thank all who purchased raffle tickets this year. Your purchase is considered a donation to the Scholarship Foundation, and is tax-deductible. We appreciate the continued support for the Scholarship Foundation through participation in the WPMA Convention raffles, golf tournament, and Silent Auction. The proceeds from these three events are used to pay the \$32,000 in scholarships that WPMA awards each year.

LIFO REPEAL PROPOSED AGAIN

The week, Representative Dave Camp (R-MI), Chairman of the House Ways and Means Committee, introduced a major tax reform bill that would make sweeping changes to the U.S. tax code. It is a massive bill and would impact nearly every business in the U.S. in some fashion. Because it is so comprehensive, it has virtually no chance to be enacted this year and Camp steps down as Ways and Means Chairman at the end of this session of Congress. Camp's counterpart in the Senate, Senator Ron Wyden (D-OR) says the Senate Finance Committee will focus on tax credit extensions in 2014 rather than tax reform.

PMAA is concerned that the Camp measure included provisions to repeal "Last In, First Out" (LIFO) inventory accounting methods used by businesses to determine tax liability. Primarily, LIFO is used to manage the costs of inflation. If inventory costs are rising, LIFO is a more accurate way of measuring financial performance and calculating tax. LIFO takes into account greater costs of replacing inventory, thereby giving a more conservative measure of the financial condition of the business and the economic income to which tax should apply. PMAA is also concerned that the Camp proposal would eliminate the \$1-per-gallon biodiesel blender's tax credit.

We expect the LIFO repeal and the energy tax incentives debate will resurface in 2015 and PMAA will be working with likeminded industries and associations to oppose repeal and secure an extension of the biodiesel blender's tax credit.

GAO SAYS U.S. DOT'S CSA PROGRAM FAILS TO RELIABLY PREDICT MOTOR CARRIER CRASH RISK

The Government Accountability Office (GAO), a nonpartisan federal watchdog agency that works for Congress, issued a critical report on the quality of the safety data used by the U.S. DOT to determine motor carrier safety. The GAO report found that the safety data collected by the Federal Motor Carrier Safety Administration (FMCSA) through its Compliance, Safety Accountability (CSA) program is not a reliable predictor of motor carrier safety. The CSA program uses data from enforcement activity, roadside inspections and accidents involving commercial motor vehicles to set individual motor carrier safety scores, which in turn are used to establish a predictive crash risk. Motor carriers with a predictive crash risk over a certain threshold are targeted for FMCSA intervention. Intervention begins with an initial warning letter followed by closer FMCSA oversight including targeted roadside enforcement and investigative safety audits. Carriers with the poorest safety ratings can be ordered out of service by the FMCSA. The GAO report criticized the CSA data saying that of the 800 violations included in the motor carrier risk model, only two - speeding and failure to wear a seat belt were reliable predictors of crashes. In addition, the CSA model was criticized for not including a sufficient amount of data on all carriers to establish a baseline risk for crashes. As a result, many motor carriers with no history of crashes have received a high predictive crash rate. The FMCSA said it would consider the findings in the GAO report but strongly defended the integrity of its data collection methodology and analysis. The FMCSA said that motor carriers identified for CSA intervention have a 79% higher crash rate than motor carriers not subject to intervention. The U.S. DOT Inspector General is also investigating the CSA program.

SENATE ENERGY EFFICIENCY BILL INTRODUCED

On Thursday, Senators Jeanne Shaheen (D-NH) and Rob Portman (R-OH) reintroduced energy efficiency legislation bill (S. 2074) which would establish voluntary national building codes, authorize funding to increase federal government conservation and increase efficiency in the manufacturing sector. The legislation is similar to the energy efficiency bill introduced last year known as the "Energy Savings and Industrial Competitiveness Act of 2013" (commonly known as "Shaheen-Portman") which would have saved \$13.7 billion annually and cut CO2 emissions by 533 million metric tons.

The new bill contains no mandates, is fully offset and has been modified to likely gain the necessary 60 votes to overcome a filibuster and pass the Senate. To get to a filibuster-proof majority, the new bill incorporates an amendment to last year's bill which would repeal Section 433 of the "Energy Independence and Security Act of 2007" that requires new and renovated federal buildings to phase out petroleum use by 2030.

Senate Majority Leader Harry Reid (D-NV) has not indicated when the bill would come to the Senate floor for consideration. If the Senate approves S. 2074, it still faces an uncertain future in the House.

BILL INTRODUCED TO EXTEND EMERGENCY WAIVERS FOR HEATING FUELS

To help bring some relief to heating fuel shortages across the country, House Transportation Committee Chairman Bill Shuster (R-PA) introduced legislation (H.R. 4076) to extend the Department of Transportation's temporary suspension of certain federal safety regulations, including Hours of Service (HOS), for propane and heating oil transportation through May 31, 2014. Currently, DOT temporary emergency declarations only last for 30 days which is not enough time to bring certainty to propane and heating oil suppliers. The Home Heating Emergency Assistance Through Transportation (HHEATT) Act of 2014, (H.R. 4076) would also give the Secretary of Transportation, in consultation with Governors of impacted states, the authority to terminate the extension of the emergency declaration if they deem the relief is no longer needed.

Next week, the House is expected to consider H.R. 4076 and it is likely to be approved. It is uncertain whether the Senate will consider H.R. 4076.

FUEL RELIEF FUND ANNUAL FUNDRAISER

The Fuel Relief Fund is gearing up for the Fourth Annual Fundraiser and Charity Golf Tournament held at the Oak Quarry Golf Club in Riverside, California on May 16, 2014. All proceeds will help support future relief efforts. The FRF is uniquely a petroleum industry related relief effort and needs marketer financial support. When disasters happen, it has been demonstrated that fuel is as essential as food and water to provide health and safety to the victims. The easiest way to contribute is through the FRF web site www.fuelrelieffund.org. FRF is a charitable non-profit organization and contributions are tax-deductible.

Last year, with the support of sponsors, the Fuel Relief Fund was able to respond in the wake of devastation left by Super Typhoon Haiyan in the Philippines. The team helped provide fuel to both the public, several cities, first responders, and other relief groups in the hardest hit areas. The fuel powered ambulances, motorcycles, and generators (many of which were used to provide clean water to those in need).

This is the only fundraiser held by the Fund, so please consider making a contribution, or sponsoring the tournament or attending the tournament this year. [Click here \(http://fuelrelieffund.org/events/golf\)](http://fuelrelieffund.org/events/golf) for registration and sponsorship information on the golf tournament.

U.S. DOT WITHDRAWS COSTLY CARGO TANK LOADING AND UNLOADING RULE

PMAA welcomes a decision by U.S.DOT to withdraw a proposed rule which would have imposed significant new costs on petroleum marketers. The Pipeline and Hazardous Material Safety Administration (PHMSA) announced they will withdraw a proposed rule that would have required annual training and testing of employees involved in the loading and unloading of cargo tank vehicles. PMAA had filed comments opposing the rule believing it was costly and could not be justified. The proposed rule would have also required marketers to develop written risk assessment plans and operating procedures for loading and unloading activities and keep on file evidence of training curriculum and employee evaluation scores. PMAA estimates that the rule would have imposed an annual regulatory compliance cost of \$2,000 to \$3,500 on members.

In written comments opposing the proposed rule, PMAA told PHMSA it would impose a significant regulatory burden on small business petroleum marketers that was redundant, costly, and unnecessary. PMAA also told the agency safety data used to support the proposed rule was inadequate and incomplete and that the proposed training and evaluation requirements did little to enhance the safety of cargo tank loading and unloading operations. PHMSA agreed with PMAA and said it would issue voluntary guidelines on safe loading and unloading procedures in lieu of mandatory regulations.

2015 WPMA CONVENTION & CONVENIENCE STORE EXPO LAS VEGAS, NEVADA

Plan now to attend the 2015 WPMA Convention and Convenience Store Expo. It will be held at the Mirage in Las Vegas, Nevada. Mark your calendars for February 17-19, 2015.

MARK YOUR CALENDARS FOR UPCOMING EVENTS IN 2014

May 8-9, 2014 – NPM&CSA Big Dog event – Red Rock Hotel & Casino Las Vegas, Nevada

June 3-5, 2014 – MPMCSA Convention – Hilton Garden Inn – Missoula, Montana

June 16-19, 2014 - WOMA Convention – Suncadia Lodge – Cle Elum, Washington

August 6-8, 2014 – IPM&CSA Convention – Coeur d'Alene Resort – Coeur d'Alene, Idaho

August 19-20, 2014 – NMPMA Convention – Marriott Pyramid North – Albuquerque, New Mexico

NPP A NEW WPMA MEMBER SERVICE

WPMA has partnered with NPP to provide members discounts on many products and services. NPP negotiates the rates, and makes them available to WPMA members. Membership with NPP is free, and there is no obligation to purchase. Discounts through Verizon, Expedia, Fastenal, Cradlepoint, and more.

Register Now: <https://associations.mynpp.com/myNPP/memberSavings.xhtml?guid=RB3WUOFG>

WPMA MEMBER SERVICES



Petro Pete: "My son has taken up meditation. At least it is better than sitting doing nothing."

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Classified Ads

Wanted:



Great opportunity for someone to join the team at Kellerstrass Enterprises in our Salt Lake City office. Looking for someone to assist the office manager in taking care of the daily operational needs. This person would need to be able to input orders into our accounting system. Answer phones with a pleasant attitude and take care of customers as they walk into the facility. Understanding of the billing process would be helpful. Knowledge of the oil and gas industry a plus.

A self-starter, energetic individual that can meet company deadlines and multi task through the day. Able to work in a warehouse environment. Knowledge of excel and ability to sit and work on a computer. Medical, Dental Insurance, 401 K when eligible and Personal Time Off benefits included.

If interested, please fax a resume or email to:
FAX: 801-392-9589 Attention Ryan Murdock/Delinda Huffaker
Email: rmurdock@kellerstrassoil.com

Private Investigative Services:

A licensed private investigator since 2005, I have over 24 years of investigative experience, with 15 1/2 years in law enforcement, investigating cases ranging from missing persons to homicide. I have experience investigating high profile cases, and have received several accolades and awards for my investigative work, including a nomination for "Top Cop in Nevada."

I have worked a variety of cases, including background checks, family court cases, Class Action lawsuits, locating people, asset searches, defense investigations, sexual harassment lawsuits, and hostile work environment lawsuits. I am qualified and have testified as an expert witness in child abuse and sex-related crimes investigations in federal, district, family and justice courts. I would be useful regarding corporate investigations; including but not limited to employee theft, misconduct, sexual harassment, hostile work environment, finding people, evidence identification/collection, forensic interviewing, asset investigations, and background checks.

For more information or to request my resume, please contact:

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