

Washington State Report
Summer/Fall, 2016

Dear WOMA Members:

This year has been a year to mark the record books in many ways. We have had record shattering regulatory and legislative challenges, huge increases in our attendance at the WOMA Convention in June, and a state legislative election ahead of us that could change the way business is done in Washington State.

Under the guidance of our immediate past president, Steve Clark, the WOMA Board of Directors has deflected the Cap and Trade, Carbon Tax, and LCFS bullet for one more year! Dave Ducharme masterfully navigated us through an intense session, and we did really well, considering the pressure. In addition, we were able to pass an extremely important extension with the PLIA Bill, which extends the program, and solidifies the future revolving loan program within PLIA to help station and facility owners clean up facilities that would otherwise be shut down due to extenuating costs of clean up.

We also voted in a new slate of Executive Leadership which includes Todd Shaw (Jubitz Corp) as President, Chris Eerkes (Sun Pacific Energy) as our 1st Vice President, Steve Snider (Snider Petroleum) as our 2nd Vice President, Brad Bell (Connell Oil) as our PMAA State Director, and Steve Clark (Genesee Fuel and Heating) as our Immediate Past President. This group of innovative leaders will no doubt take great care of WOMA well into the future.

The 2016 Washington Energy and C-Store Conference was a homerun! It was an outstanding turnout with INCREDIBLE speakers for our General Business Session including political futurist Jim Ellis and Gubernatorial Candidate Bill Bryant – and BOTH were outstanding! Our income was about the same as last year last year, with just over \$90k going to our bottom line in 2016. This could not be done without the wonderful sponsors, vendors and attendees at WOMA each year. I feel so blessed to work in an industry so committed to its well-being and future success.

Booth sales for 2016 were at 50 booths, and I think we have decided to take that number back down to what we can fill in the main tradeshow and foyer/outdoor displays for 2017. The new hall is better suited for our General Business Session, and I think we should bring it back to the Lodge in 2017! I look forward to making 2017 even better by making some needed changes to the locations where we do our events. We learned some very valuable lessons this year! I value everyone's feedback, and welcome any and all comments on the convention by emailing me at lea@waoil.org.

In Washington, as expected, Gov. Jay Inslee (D) and Seattle Port Commissioner Bill Bryant (R) advanced to the general election. Because of the state's mail-only voting system, the final percentage results won't be known for several days but it is

expected to be in the 49-39% neighborhood. Despite Washington's staunchly Democratic voting history, this gubernatorial race could become seriously competitive. WOMA is staunchly supporting our republican candidate, and Bill Bryant seems to be one bright light on our future horizon. If elected, all of us at WOMA look forward to working with his staff!