



**Coeur d'Alene Convention Brings Industry Together: 2014 IPM&CSA Convention and Trade Show, August 6-8, 2014**

Marketers enjoyed Coeur d'Alene (CdA)'s perfect summer weather at the lovely CdA Resort at our annual gathering. Thanks to marketers and their families, suppliers, vendors and friends who joined us for the 2014 Convention and Trade Show. CdA attracts attendees from the Pacific Northwest, and we were happy to have our colleagues join us from Montana, Washington, and Utah in addition to our Idaho members.

Idaho members were pleased to host several dignitaries from PMAA and WPMA, our national and regional associations, respectively. Dan Gilligan, President of PMAA spoke at our member meeting on Thursday, and Lary Poulton, WPMA President, gave remarks at Thursday's dinner. Other WPMA officers included Rick Reese of Utah and Ron Berry from Idaho.

Members had a packed schedule beginning with a board meeting and opening reception on the Terrace patio with an excellent lake view and live music. A day of shooting at the CdA Skeet and Trap Club, member meetings, trade show, dinner and our signature live auction filled Thursday's agenda. Friday morning closed out our annual meeting with golf at the CdA Resort Golf Course with the famous floating green. The Convention wrapped up with golf awards and BBQ. Thanks to the CdA staff for their superior service throughout our event.

**MEMBERSHIP MEETING**

We had a full agenda for the member meeting, conducted by President Bob Coleman of Coleman Oil. Members, vendors and suppliers heard an insider's view of our industry's pipeline infrastructure, beltway politics and impacts, state by state liquor policy and employment risks. We were pleased to have both WPMA and PMAA represented at our events. Thanks to our speakers for presenting interesting and useful information! Here's an overview of the member meeting:

**FEATURED PROGRAMS**

- Member Business Meeting
- IPM&CSA Welcome – President Bob Coleman
- Presentations & Industry Issues
- Pipeline & Infrastructure Industry Update
  - Dean Anderson, Logistics Area Manager, IHPP & Trucking, Tesoro
- The View from Washington DC: *The Rules are Changing*
  - Dan Gilligan, PMAA President
- A Drink is a Drink is a Drink – Cheers!
- Liquor Privatization and the Impact on Convenience Stores*
  - Jeff Anderson, Idaho Lottery & Idaho Liquor Dispensory Director
- Manage Employment-Related Risks*
  - Mike Russell, Federated Insurance Sr. Account Exec.

**TRADE SHOW RAFFLE & LIVE AUCTION**



Top: IPM&CSA President visits with Legislators on Trade Show Floor: Left to right: Rep. Paul Shepherd, Rep. Thyra Stevenson, Dawn Shephert, and President Bob Coleman



The Trade Show Reception filled the room and, appropriately, Team Lottery ran the raffle event where a number of great prizes were given away to the lucky winners. Raffle rules required participants to visit all the trade show booths in order to be eligible. Raffle prizes included LED headlamps, Cuisinart Smart Stick Blender, Freestyle World Time Watch, Magic Bullet Deluxe

Blender, Waterproof Bluetooth Portable Speaker, Samsung Galaxy Tab 4 and other great items. Thanks to Coleman Oil for sponsoring this year's raffle prizes.

Thursday evening brought IPM&CSA's dinner and a live auction to cap a wild evening. Featured guests included WPMA President Lary Poulton and his wife Sue. Bob Coleman, Steve King and Brett Adams shared the stage to run the evening's action, including shooting awards, bead game, and our signature auction. Ken Chambers, our returning cowboy auctioneer always makes the evening a great show and helped us raise nearly \$40,000 – a record show all around! Thanks to all who contributed vacation homes, skiing and fishing trips, basketball, football and golf trips, in addition to diesel fuel, jewelry, handbags and other interesting items. Special thanks to Brett Adams and Bob Coleman for their help with coordinating auction items.

**Congratulations to the following winners! SHOOTING**

Awards for the IPM&CSA Shooting Event at the CdA Skeet and Trap Club:



- First Place:** Dennis Campo – Campo & Poole Distributing
- Second Place:** Brett Adams – Adams Petroleum Inc.
- Last Place:** Dave Wilson – Tesoro Refining & Marketing

Special thanks to Steve and Carri King (LEPCO), for sponsoring and coordinating the shooting event.

**GOLF**

Awards for the IPM&CSA Golf Tournament at CdA Golf Course:



- First Place:** Ron Berry – Berry Oil
- Mel Stevenson – ExxonMobil Fuels Marketing Co.
- Matt Heim – Federated Insurance
- Matt Berry – Berry Oil



- Second Place:** Brett Currin – Sinclair Oil Corp
- Dirk Cooper – Hi Noon Petroleum
- Ryan Barabe – Innospec Fuel Specialties
- Scott Lynch – Lynch Oil Co.

**Women's Long Drive:** Karin Osborn – Calumet Specialty Products

**Men's Long Drive:** Michael Banks – Thomas Petroleum

**Closest to the Pin Awards:**

- Ron Berry – Berry Oil
- Paul Dehn (X2) – Calumet Specialty Products
- Ron Phillips – Civacon
- Shannon Newhouse – Idaho Lottery
- Michael Banks – Thomas Petroleum

Special thanks to Brett Adams (Adams Petroleum) and Bonnie Grande (CityServiceValcon) for coordinating the golf event at the CdA Golf Course. And thanks to all our hole and tee sponsors for their support. Thanks also to Goodie Bag sponsors: Doyles Wholesale, Capitol Distributing, ExxonMobil and Federated.



**UPCOMING EVENTS: PAC Golf Outings:**

**Thursday, October 2, 2014**  
– Treasure Valley PAC golf, Boise Ranch Golf Course [Terry Spackman (208) 914-0727]



**SEE YOU NEXT YEAR:**

August 5-7, 2015 at the Sun Valley Resort, Sun Valley, Idaho. Hold the date for a family vacation in beautiful Sun Valley Idaho. You will want to bring friends and family and stay awhile! [www.sunvalley.com](http://www.sunvalley.com)



**Suzanne Budge**  
Executive Director  
Idaho Petroleum Marketers & Convenience Store Association