

EMLI (PMLI) REGISTRATION IS OPEN NOW

We are excited to announce that registration is open for the Energy Marketers Leadership Institute (EMLI)!

EMLI is new and improved and is designed to make it easier and more affordable for WPMA members to attend. The EMLI programs will be delivered online via Zoom video conference and will include breakout rooms so that the leaders who are attending can interact and learn together.

Special thanks to Lea McCullough for her leadership in working with Meridian to design and deliver the EMLI programs. For more information on how to register go to: <https://emamasters.com/energy-marketers-leadership-institute/>

MEMBERS AND ASSOCIATES - YOU CAN CONTRIBUTE!

WPMA welcomes industry-related articles for publication in the WPMA News magazine. All members and associate members of WPMA are eligible to submit items for publication. Articles will be included as space allows, and no self-promoting articles or editorials will be accepted. WPMA reserves the right to edit and make adaptation of such contributions to accommodate the magazine's space and style. Please submit articles or content to Jan Roothoff, WPMA Administration/IT Director at janr@wpma.com, or mail to Jan Roothoff, Western Petroleum Marketers Association, PO Box 571500, Murray, UT 84157-1500. Submissions for the Winter edition of WPMA News magazine are due before November 1st. Later submissions will be considered for the Spring issue.

EMA'S FALL MEETING AT THE NACS SHOW 2021, HOTEL RESERVATIONS OPEN!

Special EMA Members Code for NACS Show Registration

EMA will hold its Fall Meeting in conjunction with the NACS Show on October 4-5 at the InterContinental Chicago Magnificent Mile. The EMA meeting will begin with a New Attendee Orientation mid-afternoon on October 4 followed by the Federal Legislative Update. NACS/EMA Reception Salute to State Association Executives and EMA Chair Aaron Littlefield (all EMA members are welcome) will follow at McCormick Place Hunter Club Lounge. On the morning of October 5, there will be a Buffet Breakfast followed by Region and Committee Meetings. The EMA Board of Directors meeting is scheduled after the Distinguished Service Award Luncheon honoring North Dakota Marketer Matt Bjornson sponsored by EMA Corporate Platinum Partner Federated Insurance.

Please note that the NACS Show registration is separate from the EMA Meeting Registration which will open in July.

Registration is now open for the 2021 NACS Show to be held October 5-8 in Chicago at McCormick Place. Register by June 11 to save \$300 and snag the early-bird rate. **NEW FOR ALL EMA MEMBERS:**

When registering for the show, by entering the **promo code EMA2021NS** you will be assisting the Energy Marketers of America (EMA) and your state member association considerably. By promoting registration using this unique code amongst our marketer members, both EMA and your state member association will receive an increase in revenue, as each registration using that code will deliver a financial gain to these organizations that will be shared between them.

The NACS Show continues to be an important networking and educational trade show to advance your businesses and our industry, and we encourage you to share this information with your state's member companies, particularly those who already attend NACS, in order to benefit EMA and your state association. Early bird registration discounts will apply if using the EMA promo code.

CONGRESSIONAL UPDATE

In conjunction with the President's Budget request, the U.S. Department of the Treasury released its "Greenbook" detailing the Administration's tax proposals, which would increase the top marginal tax rate for individuals from 37% to 39.6%; raise the corporate tax rate to 28% (from 21%); tax capital gains as ordinary income at the increased rate of 39%; double a minimum tax on multinational corporations to 21% and require companies to calculate that tax on a country-by-country basis; and impose a 15% minimum tax on large companies' book income, which companies use to report profits to shareholders.

The President's proposal received immediate pushback from Congressional Republicans and some moderate Democrats. Even so, the President's ability to institute his tax proposals will largely depend on moderate Democrats willingness to support a partisan package advanced via reconciliation.

Overall, Washington Democrats have a strong desire to advance some form of the President's proposed tax increases. While the effort could require additional time, perhaps stretching to early fall, tax increases will likely pass in a moderated form this year. Discussions on an infrastructure plan and the President's tax proposals will dominate Washington throughout the summer months, likely setting the stage for action when Congress returns to Washington after Labor Day.

During a meeting with Senator Capito (R-WV) on June 2, President Biden reportedly softened his stance on the proposed 28% corporate tax hike and instead offered a 15% corporate tax floor to offset an infrastructure deal. President Biden also supported enhancing tax enforcement on corporations and signaled a willingness to repurpose \$70 to \$75 billion in COVID-19 relief funds. White House Press Secretary Jen Psaki clarified the President is open to repurposing pandemic relief funds passed during the previous administration, and not funds from the American Rescue Plan. Republicans are reportedly considering offering the White House another counteroffer on infrastructure. Last week the GOP unveiled a \$928 billion counteroffer. Senate Minority Leader McConnell (R-KY) stated he had spoken to Senator Capito (R-WV) after her meeting with the President, and he believes a \$1 trillion infrastructure deal could be reached. Senator Capito will meet with the President again on Friday, June 4.

On the House side, House Transportation and Infrastructure (T&I) Committee Chair DeFazio (D-OR) unveiled the INVEST in America Act, a five-year \$547 billion surface transportation reauthorization bill. The bill incorporates many of the priorities laid out in the American Jobs Plan, such as investments in climate-friendly transportation like transit and electric vehicles. The Committee also released a press release with additional resources. Included in the release, Republican Committee leaders issued the following joint release:

"The Majority's new 'My Way or the Highway Bill 2.0' doubles down on the same mandates, restrictive policies, and costly diversions of infrastructure resources that led to last year's failure to provide long-term investments in America's roads and bridges. Instead of working with Republicans to find common ground on a bill that could earn strong bipartisan support – something our Senate counterparts did successfully last month – this bill moves even further to the left to appease the most progressive members in the Majority's party."

AVOID PROCESSING DELAYS, RENEW EXPIRING ANNUAL HAZMAT REGISTRATIONS CERTIFICATES ONLINE NOW

BACKGROUND: The U.S. Department of Transportation's Pipeline and Hazardous Material Safety Administration (PHMSA) online portal for annual HAZMAT registration opened on May 1. Registration renewals must be completed by July 1, 2021. However, due to COVID-19 workplace restrictions and processing delays, marketers **should register online** this year and do so early.

Important! Due to COVID-19 workplace restrictions, **processing of paper HAZMAT registration forms is likely to be significantly delayed this year.** It is highly recommended that registration be conducted online to avoid interruption of operating authority. HAZMAT registration renewals made on paper forms and mailed to PHMSA will very likely not be processed in time for the **July 1, 2021 registration deadline.** Don't risk interruption of operating authority. Renew online.

PHMSA requires both hazardous material transporters and those who ship hazardous materials through common carriers to register and pay a fee each year in return for a certificate of authority to operate in intrastate and/or interstate commerce. Since PHMSA allows multiyear registration, not all registration certificates are up for renewal by July 1, 2021. Marketers should look at their registration certificate for the date of renewal or search registration status at PHMSA's online portal at [registration look-up](#) to determine whether registration is due for renewal.

For more information, contact Mark S. Morgan, EMA Regulatory Counsel mmorgan@emamerica.org.

WHITE HOUSE RELEASES MEMO URGING BUSINESSES TO PROTECT AGAINST RANSOMWARE

On Thursday the White House released a memo to corporate executives and business leaders outlining what the government is doing to disrupt and deter ransomware actors.

President Biden also urges the private sector, businesses of all sizes, to immediately convene their leadership teams to discuss the ransomware threat and review corporate security posture and business continuity plans to ensure you have the ability to continue or quickly restore operations.

The private sector has a critical responsibility to protect against ransomware threats. All organizations must recognize that no company is safe from being targeted by ransomware, regardless of size or location. But there are immediate steps you can take to protect yourself, as well as your customers and the broader economy.

NEW REPORT ADVOCATES MASSIVE FEDERAL REBATE PROGRAM FOR CONVERSION TO ALL ELECTRIC HOUSEHOLD APPLIANCES

A new report by the non-profit public interest group Rewiring America calls for a federal consumer rebate program to help U.S. households transition to all electric appliances over the next 10 years. The new report called ***To Decarbonize Households America Needs Incentives for Electric Appliances*** recommends the federal government create a system of consumer rebates worth an approximately \$265 billion to incentivize the replacement of fossil fuel-powered appliances and complete the electrification process. The Decarbonization process starts with more energy-efficient heat pumps, stovetops, and breaker boxes, according to the report. The report also calls for an average incentive of \$4,000 per participating household and an average rebate of \$6,200 for low-to-moderate income families. The rebates would help cover upfront costs for equipment and installation. The report urges Congress to adopt a rebate program now to break into the 20-year lifetime replacement cycle for existing non-electric appliances. At the top of the list for appliance replacement is heating oil and propane furnaces. The report estimated of the 121 million households in the US, there are more than 65 million—more than 50 percent—using heating oil and propane or inefficient electric resistance appliances such as baseboard heaters that require.

The report did not mention that electric appliances including heat pumps still rely on electricity supply generated by carbon intensive fuels such as on coal and natural gas and would do little to “decarbonize”. In addition, heat pumps are largely ineffective for residential heating when temperatures dip below 30 degrees. Heating oil systems are 100% effective against the coldest temperatures during the winter heating season and, when fueled by ultralow sulfur heating oil blended with renewable diesel, have a far lower carbon footprint than electric or natural gas-powered appliances. Last week, Senator Martin Heinrich (D-NM) introduced the ***Electrifying America’s Future Resolution*** which seeks to establish federal roadmap for the electrification of residential and commercial construction, transportation, and industrial sectors and to reduce energy bills, improve air quality, and create jobs. However, the resolution does not have the force of law and is unlikely to the sweeping changes it envisions.

MAY 2021 EMA SMALL BUSINESS COMMITTEE (SBC) PAC CONTRIBUTIONS

PAC Co-Chairs Brad Bell and Tim Keigher are grateful for the Energy Marketers of America Small Business Committee (SBC) PAC contributions from the following individuals during the May 1-31, 2021, time frame:

Arizona: Amanda Gray

Arkansas: Aaron Littlefield

California: Annie Marszal

Connecticut: Kate Childs, David Foster

Hawaii: Bob Fung, Kimo Haynes, Alton Higa, Robert Hood, Annie Marszal, Jon Mauer, Neil Nakai, Paul Oliveira, Gerald Pearson, Steve Wetter, Gordon Wong

Idaho: Brett Adams, Matt Berry, Ron Berry, Holly Claiborn, Ed Croymans, Tyler Harker, Brad Holland, Charley Jones, Justin Kerr, Ben Roberts, Jake Searle

Georgia: Rob Underwood

Indiana: Bill Herdrich

Iowa: Glenn Hasken

Kansas: Curtis Wright

Minnesota: Vern Kelley

Mississippi: David Craddock, Steven Dickerson, John Fair Jr., D.R. Gillis, W.W. Gresham III, Jeremy Holmes, Charles Morris, Joe Morris, Dan Smith, William Sumrall

Nebraska: Brian Copsey, Tim Keigher, Thomas Lippincott, Mark Whitehead, Chad Wollan

NECSEMA: Thomas Frawley, Thomas Healey, Johnny Kayrouz, Christopher Riley, Jonathan Shaer, Leo Vercollone

New Mexico: Alex Hodges-Swinford

New York: Kris DeLair

North Carolina: Harry Foy, John Fuquay

North Dakota: Mike Rud

South Carolina: Matthew Greene

Tennessee: Tommy Hunt, Emily LeRoy, Mark McBride

Utah: David Boelter, Larry Hansen

Vermont: Matt Cota

Virginia: Lewis Wall

Washington: Brad Bell, Steve Clark

EMA MDF CONTRIBUTORS FOR MAY 2021

Energy Marketers of America’s Marketer Defense Fund wants to thank the following individuals for their Marketer Defense Fund (MDF) contributions during the May 1- 31, 2021 timeframe:

Connecticut: David Foster
Florida: Ed Hinson
Iowa: Glenn Hasken
Michigan: James O'Connor
North Carolina: John Fuquay
North Dakota: North Dakota Petroleum Marketers Association
Virginia: Lewis Wall Jr.
Washington: Steven T. Clark

Corporate donations are acceptable. MDF funds have been used to create a COVID-19 Situational Update & Resources webpage, to hire experts to cover important regulatory agencies and disaster relief dedicated to strengthening our lobbying efforts on Capitol Hill.

MARK YOUR CALENDARS FOR UPCOMING EVENTS

June 7-9, 2021 - Montana (MPMCSA) Convention -Fairmont Hot Springs Resort - Fairmont, MT
June 21-24, 2021 - Washington (WIED) Convention - Suncadia Resort - Cle Elum, WA
June 24, 2021 - Utah (UPMRA) Summer Golf Classic - Bountiful Ridge GC - Bountiful, UT
July 25-27, 2021 - Oregon (OFA) Annual Conference - Sunriver Resort - Sunriver, OR
August 4-6, 2021 - Idaho (IPM&CSA) Convention - Sun Valley Resort - Sun Valley, ID
August 23-25, 2021 - New Mexico (NMPMA) Convention - Sandia Resort & Casino - Albuquerque, NM
September 15-17, 2021 - Utah (UPMRA) Convention - Sheraton Park City Hotel - Park City, UT
February 22-24, 2022 – WPMA Convention & Expo – Mirage Hotel– Las Vegas, NV

Be sure to subscribe to all of our social channels for great tips, industry trends, and insider information about association activities and upcoming events!



Petro Pete: "I'm not always angry and irritable. Sometimes I'm sleeping."

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If you do not wish to receive information via fax or e-mail, please contact WPMA at: (801) 263-9762, Fax: (801) 262-9413, or e-mail: janr@wpma.com. Thanks.

Classified Ads

EMPLOYMENT OPPORTUNITY **Controller / Accounting Manager, Burley, ID**

Lynch Energy is looking for a driven, strategic leader to oversee general accounting operations and processes to ensure timely financial reporting. The Controller performs a critical function for our company, reconciling account balances and bank statements, processing payroll, maintaining general ledger, and preparing month-end close procedures, and reports directly to the CFO. A successful Controller combines excellent analytical skills with a thorough knowledge of accounting principles to analyze financial reports and forecasts, collaborating closely with senior management and office staff to accomplish company objectives.

Must Have Bachelor's Degree or higher in Accounting, Finance, or other relevant field, and 5+ years of experience in a position of leadership in Accounting. Salary \$75k-\$100k, commensurate with experience.

Contact Paul Cundick, HR Director for more information (Paul@lynchoilinc.com) or apply directly at LynchEnergyInc.com

EMPLOYMENT OPPORTUNITIES

Manufactures Rep Sales Agents Wanted

Southwest (California, Arizona, Nevada) and Rocky Mountain (Wyoming, Colorado, Utah, New Mexico) territories

Wilson/Rogers & Associates (www.WilsonRogers.com) is seeking **two** entrepreneurial-minded **Independent Agent / Manufacturers Representatives** to join our team! Agents will be responsible for promoting and supporting contractual manufacturers within the Petroleum Equipment Industry in the Southwestern US and Rocky Mountain regions. Agents will be responsible for maintaining existing clients while developing new relationships with key Distributors, Contractors, Engineers and End Users of equipment used for the safe storage, transfer, monitoring and dispensing of petroleum products and related fluids, as well as lighting solutions for such applications.

Ability to work independently out of a home-based office is required, as is the ability to travel approximately 50% of the time.

If you are an aggressive entrepreneur with a positive attitude and excellent social skills, consider joining our team today!

Please contact or submit resume to:

Steve Latimer

President

Wilson/Rogers & Associates

(206) 743-4592

Steve@WilsonRogers.com