WPMA
Western Petroleum Marketers Association

News and Information for the Petroleum Marketers Industry

weekly update

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WPMA OFFICES WILL BE CLOSED FRIDAY, JULY 23RD FOR THE UTAH PIONEER DAY HOLIDAY

GOP SENATORS FAIL TO ELIMINATE ETHANOL CREDIT

In an Energy and Natural Resources Committee markup, Senate Republicans failed yesterday to eliminate the ethanol blenders' tax credit that expires at the end of the year, Congress Daily reports. Sen. John McCain (R-AZ) expressed frustration with the subsidies, which totaled $5.2 billion last year. "Maybe we will stop doing this damned foolishness called ethanol subsidies," McCain said. "It's one of the greatest rip-offs that takes place on the American taxpayers."
The amendment was rejected by all Democrats and Republican Senator Sam Brownback.

CONGRESS INTRODUCES RENEWABLE FUELS LIABILITY LEGISLATION

U.S. Representatives Mike Ross (D-AR) and John Shimkus (R-IL) were commended for introducing legislation (H.R. 5778) that seeks to ensure retail motor fuels equipment is safe and legally compatible to sell renewables fuels greater than E10 and B5.

The renewable fuels standard (RFS) established by Congress in 2007 requires the use of 36 billion gallons of renewable fuels (such as ethanol) in motor fuels by 2022. However, the law did not take into account infrastructure roadblocks that limit the amount of renewable fuels that can be sold through existing retail motor fuels outlets.

Currently, it is illegal for retailers to store and sell any fuel with greater than 10 percent ethanol (including E85) or more than 5 percent biodiesel using existing infrastructure. Retailers must use equipment certified by a nationally recognized testing laboratory like Underwriters Laboratories (UL) as compatible with the fuel they are selling. Failure to do so exposes the retailer to claims of gross negligence liability, violation of local fire codes and OSHA regulations, violation of tank insurance and state tank fund policy requirements, and provisions contained in many business loan agreements. As of July 15, 2010, there were only 2 certified dispensers to sell E85 and only 2 certified dispensers to sell up to E25.

Yesterday, Reps. Ross and Shimkus introduced H.R. 5778, the Renewable Fuels Marketing Act of 2010, to authorize a new pathway for retailers to sell renewable fuels. The bill will enable retailers to have existing equipment evaluated and legally approved to sell new renewable fuels and will expedite the approval of new equipment. It also will protect retailers from Clean Air Act violations and liability associated with self-service consumers fueling unapproved engines with higher blends of renewable fuels.

This legislation will open the door to the marketing of additional renewable fuels consistent with the RFS, avoid imposing unsustainable costs on petroleum retailers, and remove the certainty of litigation from the market. This legislation does not in any way absolve a retailer from liability or obligations under federal and state environmental laws that arise from a “release” of motor fuels.

NACS, along with NATSO (Representing America’s Travel Plazas and Truckstops), Petroleum Marketers Association of America (PMAA), Renewable Fuels Association (RFA) and Society of Independent Gasoline Marketers of America (SIGMA), sent a letter to Congress communicating support for H.R. 5778.

“The Renewable Fuels Marketing Act is a critical step towards removing some of the obstacles that stand in the way of increasing the availability of renewable fuels at petroleum retail outlets across the nation and will greatly facilitate the successful [RFS] implementation,” noted the letter.

UNSTABLE GAS PRICES FLUMMOX MOTORISTS

Summer is in full swing and the prices at the pump are reflecting increased demand and the recent unpredictability of the global energy markets, the Washington Post reports.

While gasoline prices aren’t nearly as high as July 2008, when fuel prices reached record levels, today’s prices are still fluctuating enough to confuse drivers who are thinking of summer travel plans. “It fluctuates a lot,” said James Cole, a software sales executive. “The instability in rates — that causes a lot of consternation for everyone, no matter the income strata, in terms of how you’re going to manage your money.”

AAA's daily fuel gauge registered Thursday's average price for a gallon of regular gasoline at $2.72, down from this year's record of $2.93, but higher than the $2.50 of 2009. With the start of summer, pump prices jumped slightly as demand increased.

However, demand only plays a small part in fuel prices. Nowadays, global markets can impact the prices more directly. Hurricanes and rumors about oil field production in far-away places like Nigeria can cause daily and hourly swings.

"It's not even noontime and we've already had numerous price changes today," said Paul Leonard, a fuel buyer with Carroll Independent Fuel. "It's been very erratic...It seems that as time goes on, it becomes more and more erratic."

With the recovery of the U.S. economy not taking off as expected, several analysts say prices have not risen as much as predicted earlier this year. "One of the few upsides we can look to from the [global economic worries] is that the retail gas prices have been surprisingly low this summer," said Jason Schenker, president and chief economist at Prestige Economics.

"The real test of all this will come in August," said John B. Townsend II, manager of public and government affairs for AAA. "That's when most people travel."

DENNIS MILLER TO KEYNOTE WPMA CONVENTION

WPMA 2010-2011 President Rob Franklin is excited to announce Dennis Miller, "one of the premiere comedy talents in America today…" as the 2011 WPMA Convention keynote speaker. A man of many talents, Dennis Miller is a comedian, author, correspondent, host, political commentator, and a five-time Emmy award winner for his critically acclaimed HBO talk show "Dennis Miller Live". He can currently be heard daily on "The Dennis Miller Show", and in his frequent appearances on Fox News Channel's "The O'Reilly Factor". Come and join us at the WPMA Convention in February, and be sure to attend the Keynote session, featuring the irreverent and satirical humor of Dennis Miller.

WPMA EARLY BIRD TOP SPONSORS

WPMA thanks our Early Bird Top Sponsors of the 2011 Western Petroleum Marketers Convention and Convenience Store Expo.

2011 WESTERN PETROLEUM MARKETERS CONVENTION & CONVENIENCE STORE EXPO LAS VEGAS, NEVADA

Start planning now to attend the 2011 WPMA Convention and Convenience Store Expo. It will be held at the Mirage in Las Vegas, Nevada. Mark your calendars for February 22-24, 2011.

MARK YOUR CALENDARS FOR UPCOMING EVENTS IN 2010

August 1-3, 2010 – IPM&CSA Convention – Coeur d'Alene Resort – Coeur d'Alene, Idaho
August 31-September 1, 2010 – NMPMA Convention – Embassy Suites, Albuquerque, New Mexico
September 8-10, 2010 – UPMRA Convention – Park City Marriott – Park City, Utah

Petro Pete: "If you try to fail, and succeed, which have you done?"

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If you do not wish to receive information via fax or e-mail, please contact WPMA at: (801) 263-9762, Fax: (801) 262-9413, or e-mail: janr@wpma.com. Thanks.

Classified Ads

FOR SALE
1985 KENWORTH CONVENTIONAL CAB

- 13 SPEED FULLER TRANSMISSION
- 400 CUMMINS ENGINE
- TRUCK COMPARTMENTS: 2400 GAL, 2600 GAL (BEALL)
- PUMP OFF ABILITY
- ONE OWNER, LESS THAN 410,000 ACTUAL MILES
- EXCELLENT CONDITION
- 1972 BEAL TRAILER – 2 AXLE
- TRAILER COMPARTMENTS: 2500 GAL, 2500 GAL (BEALL)
- EXCELLENT CONDITION
- TRUCK AND TRAILER SOLD TOGETHER
- $45,000

BAIRD OIL COMPANY (208) 375-7767

FOR SALE
1990 L 8000 (DIESEL)

- 5 SPEED WITH 2 SPEED
- BRAZILIAN INLINE 6 ENGINE
- 1971 BROWN TANK 2000 GAL. COMPARTMENTS: 500 GAL, 500 GAL, 400 GAL, 300 GAL AND 300 GAL
- 1 PUMP, 2 METERS, 2 HOSE REELS, REAR DELIVERY
- 239,000 MILES
- EXCELLENT CONDITION
- $12,000

BAIRD OIL COMPANY (208) 375-7767

FOR SALE
1997 Ford F-700

- 146,000 miles
- 429 Gasoline engine with 6 speed transmission
- 2800 Gallon propane tank with neptune meter and veeder-root register
- Remote shutdown.

Contact: Byron Wood - 435-257-5107/435-730-4555

TANKER TRAILER FOR SALE

- 2008 Heil 11,000 gallon
- 3 axle trailer with lift able rear axle
- 4 compartments 4500-2100-1400-3000
- Street side/curbside unloads
- 6 hose tubes and large box for fittings
- All Tests and Certs are current
- Trailer located in Ogden, Utah
- Trailer Available July 2010
- Pictures Available upon request

Asking $85,000.00 of Best Offer

Ryan Murdock
Kellerstrass Oil Company
801-392-9516 ext 26

TANKWAGON FOR SALE

- 2003 Freightliner M2106 with 160,000 miles
- 3126 Cat Motor with Eaton Fuller 7 speed transmission
- 2003 Almac Tank 2700 gallons
- 5 compartments 700-600-500-500-400
- Dual Pumping system with 3 reels
- All Test and Certs are current
- Truck is located in Ogden, Utah
- Pictures available upon request

Asking $60,000.00 or Best Offer

Ryan Murdock
Kellerstrass Oil Company
801-392-9516 ext 26

FOR SALE

2 – Wood Revival solid oak (honest) executive desks with side returns and credenzas.
1 desk has a right return and the other a left return
Desks are 34” by 72”
Like new $1,800 each with credenza.

Call Bill Inglesby 801-201-0134

HELP WANTED

Looking for your dream job in Arches and Canyonlands Country? Petroleum Marketer in need of a Bookkeeper/Office Manager. Send your questions or resume to resume@frontier.com!!

FOR SALE

Sharp Copy Machine Model ARM350
This copy machine will fax, sort and finish (staple), duplex copies (both sides of original), network capabilities, post script printing. Three paper bins will hold 500 sheets of paper. This copier has Years of service left due to the low volume of only 165,000 total copies. $1,000

Call Bill Inglesby 801-201-0134

HELP WANTED

Commercial Fleet Marketing Manager - Nevada
Outside sales position focused on commercial fleet account growth and development. Position will prospect, negotiate and secure new accounts. Supports both Distributor and Retail outlets. Promotion of company's proprietary fleet payment card.
Base salary + bonus, Auto allowance+ benefits.

E-mail resume to: george@haskelthompson.com