

August 28, 2009

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WP-08-28-09

REGISTER FOR NACS BY GOING TO THE LINK ON THE WPMA WEB SITE

If you are planning on attending the NACS show in October and will be registering online, please go to the WPMA web site. We have set up a link on the home page that will take you to the online registration for NACS. Your state association will be given \$5 for each person who registers through this special link. Register today by going to www.wpma.com and click on the link for the NACS Show and help benefit your state association.

STUDY PREDICTS REDUCED DEMAND FOR DEF

A study released by Integer Research for the Engine Manufacturer's Association suggests that the weakened US economy will reduce Diesel Exhaust Fluid (DEF) consumption 45 percent below original estimates. Integer Research updated its forecast using historical sales data of heavy and medium vehicles equipped for DEF, assumptions about diesel consumption and other criteria. While there is certainty regarding the manufacture of DEF-equipped vehicles, demand for those vehicles has declined amid the weakened economy.

CLIMATE BILL WOULD PUSH REFINERIES OVERSEAS

The American Petroleum Institute (API) released a study this week that predicts the American Clean Energy and Security Act, commonly known as the Waxman-Markey bill, would drive refining operations overseas at the expense of thousands of jobs. According to API, the legislation would increase the cost of refining petroleum domestically thus pushing refinery operations overseas where there are few carbon controls. API predicts by 2030 refining throughput would fall 25 percent and increase US dependence on foreign oil by ten percent.

The Waxman-Markey bill in its current form provides the petroleum industry 2.25 percent of free carbon emission allowances even though the industry is projected to account for 44 percent of domestic greenhouse gas emissions. This is in contrast to other industries that received free allowances that meet or exceed their obligation.

PMAA is urging approximately 35 Senators that are undecided about the climate bill to oppose it because it unfairly restricts gasoline and diesel while easing the burden on other carbon sources. This will result in rural states being penalized because affordable motor fuels are a necessity of everyday life.

EPA AND DOT PROPOSE NEW CAFE STANDARDS

On Tuesday, the Environmental Protection Administration (EPA) and the Department of Transportation (DOT) sent proposed rules to the Office of Management and Budget (OMB) that would increase CAFE standards for light-duty vehicles. The proposed rules would require cars to achieve an average of 39 miles per gallon (mpg) up from 27.5 mpg and light trucks to achieve an average of 30 mpg up from 23.1 mpg. These standards are in line with emission standards adopted in California and 13 other states. The Alliance of Automobile Manufacturers, which supports the increased CAFE standards, called on the federal agencies to move quickly to allow the car makers to comply.

GAO TO ISSUE REPORT ON RENEWABLE FUELS POLICY HURDLES

The U.S. Government Accountability Office (GAO), the non-partisan investigative arm of Congress, is scheduled to release a report by the end of the August recess that analyzes nearly all of the regulatory and policy hurdles for renewable fuels. Senate Environment and Public Works (EPW) Committee Chairwoman Barbara Boxer (D-CA) has set a September deadline for the GAO Report so that the Committee has time to review the current state of biofuels production and the policy challenges it poses to the Committee.

Most likely to be included in the report is an analysis of algae-based fuels, which has attracted national attention over the last several months because of the way algae-based fuels resemble conventional petroleum fuels. Algae proponents contend that algae-based fuels do not require separate infrastructure for transportation and refueling, whereas, ethanol cannot be transported via existing pipelines. The report will likely review the current state of cellulosic ethanol production which has come under scrutiny lately because it still remains to be seen if cellulosic based fuels can be produced on a commercial scale. The Energy Independence and Security Act of 2007 (EISA) mandates the production of 36 billion gallons of ethanol by 2022 with 15 billion gallons coming from corn-based ethanol and the remainder from cellulosic ethanol.

The Senate EPW Committee is expected to resume hearings on climate change legislation when it returns from August recess the week of September 7. The GAO Report will likely serve as a basis for the Committee's deliberations on the future

of ethanol-based biofuels. PMAA urges the GAO to ensure that retailer liability concerns surrounding mid-level ethanol blends are taken into account.

Earlier this year, EPA issued its proposed rulemaking to revise the RFS program, which highlighted all of PMAA's concerns about liability and equipment compatibility issues surrounding E15. EPA concluded that given the liability for release and insurance concerns associated with leaks from underground storage tanks, pipes and dispensers, EPA fuel regulations, UST rules, OSHA requirements, UL, ASTM, and NFPA standards along with state and local laws, would all have to be changed before an ethanol waiver permitting blends above E-10 could occur. In addition, the EPA said ongoing legacy equipment compatibility studies must be completed.

ONLY FOUR MORE DAYS TO MAKE YOUR HOTEL RESERVATIONS TO JOIN PMAA AND NACS IN LAS VEGAS IN OCTOBER

PMAA will hold its Fall Meeting in conjunction with the NACS Show on October 19-20 at the Las Vegas Hilton. The PMAA meeting will begin with a Board Orientation mid-afternoon on October 19th followed by a Board Briefing. A welcome reception with NACS to State Association Leaders will follow. On the morning of October 20th, there will be a Buffet Breakfast followed by Regional Meetings and Task Forces/Divisions Meetings. The PMAA Board of Directors meeting is scheduled after lunch. Please view the Conference Schedule at <http://www.pmaa.org/userfiles/file/FallMeeting/2009/ConferenceScheduleRev1.pdf>.

Pre-registration is encouraged to expedite your time during the conference. Please complete a PMAA Fall Registration form at your earliest convenience by going to <http://www.pmaa.org/pmaameetings/upcomingmeetings.asp>.

Housing registration closes August 31, 2009 or when hotels are at capacity, whichever comes first. The final date to make any changes to your reservation is September 18, 2009.

- If you are only attending the PMAA Meeting, please make your hotel reservations on PMAA Convention Online Housing at https://resweb.passkey.com/Resweb.do?mode=welcome_gi_new&groupID=517827, at the NACS Show or call 800.262.9974 and refer to PMAA Block.

- If you are only attending the NACS Show, please make your hotel reservations on NACS Show Convention Online Housing at https://resweb.passkey.com/Resweb.do?mode=welcome_gi_new&groupID=160563 or call 800.262.9974 and refer to NACS Show Block.

2010 WESTERN PETROLEUM MARKETERS CONVENTION & CONVENIENCE STORE EXPO LAS VEGAS, NEVADA

Start planning now to attend the 2010 WPMA Convention and Convenience Store Expo. It will be held at the Mirage in Las Vegas, Nevada. Mark your calendars for February 16-18, 2010.

REGISTER NOW FOR THESE UPCOMING EVENTS IN 2009

August 24, 2009 – ID PAC Golf Event – Headwaters Club at Teton Springs - Victor, ID

August 30-31, 2009 – NMPMA Convention and Golf Tournament – Embassy Suites, Albuquerque, NM

September 2, 2009 – ID PAC Golf Event – Falcon Crest Golf Course – Kuna, ID

September 20-22, 2009 – UPMRA Convention and Golf Tournament – Courtyard Marriott, St. George, UT

October 9, 2009 – HPMA Golf Tournament – Ko Olina Golf Club, Kapolei, HI

October 22, 2009 - Nevada Petro Cup Kart Race - Fast Lap Indoor Kart Track - Las Vegas, Nevada

Petro Pete: “If a cluttered desk is a sign of a cluttered mind, of what then, is an empty desk a sign?”

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If you do not wish to receive information via fax or e-mail, please contact WPMA at: (801) 263-9762, Fax: (801) 262-9413, or e-mail: janr@wpma.com. Thanks.

CLASSIFIED ADS

FOR SALE...SHORT AND SWEET



1995 Ford CF7000 fuel delivery truck

- 190 HP diesel
- 6-speed
- Air
- 113" WB
- 1450 gal 2-comp tank
- Blackmer pump
- Can pump out through delivery hose, great for pumpouts, Stove oil, Tight quarters
- Well maintained
- Looks good,
- Runs well
- \$19,995.00

Acme Fuel Co. Olympia, WA 360-943-1133

FOR SALE



2000 Freightliner with Cat engine and six speed trans. The BEALL Trailer is 4200 Gallons and 4-Compartment. The pumping equipment is all hydraulic and the Meters have ticket printers. The truck has approximately 68,000 miles and the pumping equipment has less than 100 hours.

Call 406-543-7621 and ask for Frank

FOR SALE BY OWNER

Soldier Summit, Utah - Mountain Convenience Store



Newly remodeled one-of-a-kind, profitable business - located on top of Soldier Summit, with full exposure to busy Highway 6 (located in-between Spanish Fork and Price). Located across from the newly offered Soldier Summit Mountain Estates with over 154 premier multi acre cabin lots. Summit Station is the hub to many outdoor activities.

For Sale by Owner

- 2-Acres of Real Estate
- 475-feet of highway frontage
- Full exposure to busy highway 6
- Recently completely remodeled 2008
- Includes 100-year jailhouse building
- Many upgrades
- Two Brand new Wayne Ovations pumps
- Two AST's 8,000 fuel tanks
- One AST 10,000-fuel tank
- Currently Tesoro Brand
- Approved 1,200-foot building addition with plans
- An additional 3.15-acres with approximately 600-feet of highway frontage
- Many possibilities!

Sale Price - \$598,000

Owner Agent
801-885-3838

FOR SALE

Petroleum Marketer

This Wyoming fuel distributor, branded C-Store and truck stop operator is located on a high traffic interstate in a resource-rich area. With four prime retail locations, a diversified wholesale customer base, a long-tenured management team, and virtually no environmental risk, this company represents an attractive investment. The owner is selling in order to be free from ownership duties and to retire.

For information contact Bryce DeGroot.
406 282.6000 ext. 101 or info@compassadvisors.biz